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**IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA  
SAN JOSE DIVISION**

MARLA MARIE DAVIS, on behalf of  
herself and all others similarly situated,

Plaintiff,

v.

CACH, LLC, a Colorado limited liability  
company, SQUARETWO FINANCIAL  
CORPORATION, a Delaware corporation,  
MANDARICH LAW GROUP, LLP, a  
California limited liability partnership, RYAN  
EARL VOS, individually and in his official  
capacity; ELIZABETH GRACE SUTLIAN,  
individually and in her official capacity,  
NADER SAMIR SABAWI, individually and  
in his official capacity,

Defendants.

Case No. 5:14-CV-03892-BLF-HRL

**MEMORANDUM OF POINTS AND  
AUTHORITIES IN OPPOSITION TO  
MOTION TO COMPEL ARBITRATION  
AND TO STAY CLAIMS**

Hearing Date: February 19, 2015  
Hearing Time: 9:00 a.m.  
Hearing Judge: Beth Labson Freeman  
Hearing Courtroom: 3, 5<sup>th</sup> Floor  
Hearing Location: 280 South First Street  
San Jose, California

COMES NOW Plaintiff, MARLA MARIE DAVIS, by and through counsel Fred W. Schwinn  
and Raeon R. Roulston of Consumer Law Center, Inc., and O. Randolph Bragg of the firm Horwitz,  
Horwitz & Associates, Ltd., and hereby submits her Memorandum of Points and Authorities in

1 Opposition to Defendants' Motion to Compel Arbitration and to Stay Claims. Doc. 26.  
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## I. INTRODUCTION

This is a class action case brought by an individual consumer, on behalf of herself and all others similarly situated, to address Defendants' violations of the Fair Debt Collection Practices Act, 15 U.S.C. § 1692 *et seq.* (hereinafter "FDCPA"). The violations stem from Defendants' communications attempting to collect a consumer debt from Plaintiff. The subject collection communication from Defendants to Plaintiff is attached to the Class Action Complaint (Doc. 1) as an exhibit.

Generally, Plaintiff is alleged to have incurred a financial obligation, namely a consumer credit account issued by HSBC Bank Nevada, N.A. (hereinafter "the debt"). The debt was thereafter placed, assigned or otherwise transferred to Defendants for collection from Plaintiff, either directly or through a series of intermediate assignees. On April 29, 2014, Defendants filed a lawsuit against Plaintiff in the Superior Court of California, Santa Clara County captioned *CACH, LLC v. Marla M. Davis*, Case No. 5-14-CV-008165, which sought to collect the defaulted consumer debt from Plaintiff. Thereafter, on or about August 15, 2014, Defendants sent a document titled Declaration Under Penalty of Perjury Pursuant to CCP §98 in Lieu of Direct Testimony and Authenticating Documentary Evidence directly to Plaintiff. Plaintiff alleges that Defendants' Declaration Under Penalty of Perjury Pursuant to CCP §98 in Lieu of Direct Testimony and Authenticating Documentary Evidence included deceptive misleading misrepresentations in violation of 15 U.S.C. §§ 1692e, 1692e(5), 1692e(10), and 1692f.

Plaintiff brings this action on behalf of a class of all other persons similarly situated. Plaintiff tentatively defines the class as (i) all persons residing in California, (ii) who were served by Defendants with a Declaration in Lieu of Direct Testimony at Trial, pursuant to California Code of Civil Procedure § 98, (iii) where the declarant was located more than 150 miles from the courthouse where the collection lawsuit was pending, (iv) in an attempt to collect an alleged debt originally owed to HSBC Bank Nevada, N.A., (v) regarding a debt incurred for personal, family, or household purposes, (vi)

1 during the period beginning one year prior to the date of filing this matter through the date of class  
2 certification.

3 Plaintiff contends that the class is so numerous that joinder of all members is impractical due to  
4 Defendants' use of form litigation documents. On information and belief, litigation documents in the  
5 form of Exhibit "1" have been sent to hundreds or thousands of California class members.  
6

## 7 **II. PROCEDURAL HISTORY**

8 On August 27, 2014, Plaintiff filed her Class Action Complaint against Defendants. Doc. 1.  
9 The parties stipulated to extend Defendants' deadline to file a responsive pleading to October 14, 2014.  
10 Docs. 17, 20. On October 14, 2014, Defendants, CACH, LLC, and SQUARETWO FINANCIAL  
11 CORPORATION, filed the instant Motion to Compel Arbitration and to Stay Claims. Doc. 26. That  
12 same day, all remaining Defendants joined the Motion. This Memorandum of Points and Authorities is  
13 submitted in opposition thereto.  
14

## 15 **III. ARGUMENT AND AUTHORITIES**

### 16 **A. STANDARD OF REVIEW**

17 The Federal Arbitration Act ("FAA") provides that arbitration agreements generally shall be  
18 "valid, irrevocable, and enforceable." 9 U.S.C. § 2. But where grounds "exist at law or in equity for  
19 the revocation of any contract," courts may decline to enforce such agreements. *Id.* This provision  
20 reflects both a "liberal federal policy favoring arbitration, and the fundamental principle that arbitration  
21 is a matter of contract." *AT&T Mobility LLC v. Concepcion*, 131 S. Ct. 1740, 1745 (2011) (internal  
22 quotation marks and citations omitted). Under the FAA, the basic role for courts is to determine "(1)  
23 whether a valid agreement to arbitrate exists and, if it does, (2) whether the agreement encompasses the  
24 dispute at issue." *Chiron Corp. v. Ortho Diagnostic Sys., Inc.*, 207 F.3d 1126, 1130 (9th Cir. 2000); see  
25 also *AT&T Techs., Inc. v. Commc'ns Workers of Am.*, 475 U.S. 643, 648 (1986).  
26  
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1 The party seeking to compel arbitration has the burden of proving the existence of an agreement  
 2 to arbitrate by a preponderance of the evidence. *Rosenthal v. Great W. Fin. Sec. Corp.*, 14 Cal. 4th 394,  
 3 413 (1996). “[A]rbitration is a matter of contract.” *AT&T Techs., Inc.*, 475 U.S. at 648 (internal  
 4 quotation marks and citation omitted). State contract law controls whether the parties have agreed to  
 5 arbitrate. *Circuit City Stores, Inc. v. Adams*, 279 F.3d 889, 892 (9th Cir. 2002) (noting that although the  
 6 FAA preempts state laws that are only applicable to arbitration agreements, general contract principles  
 7 and defenses “grounded in state contract law, may operate to invalidate arbitration agreements”) (citing  
 8 *Doctor’s Assocs., Inc. v. Casarotto*, 517 U.S. 681, 687 (1996)).  
 9

## 10 **B. DEFENDANTS CANNOT SHOW AN AGREEMENT TO ARBITRATE EXISTS**

11 Defendants have produced a document titled “Cardmember Agreement and Disclosure  
 12 Statement,” which they assert governs Plaintiff’s account with HSBC Bank Nevada, N.A. Doc. 28,  
 13 Exhibit A. The document is deficient, and virtually useless to this litigation, for a number of reasons.  
 14 Specifically: 1) Defendants cannot authenticate the proffered document; 2) Defendants cannot show  
 15 evidence that this document is related in any way to Plaintiff’s account with HSBC Bank Nevada, N.A.;  
 16 3) the portion of the document provided is mostly illegible; and 4) the document is incomplete.  
 17  
 18

### 19 **1. Authenticity**

20 There is no evidence that Defendants’ purported Cardmember Agreement is what it claims to  
 21 be. Simply stated, Defendants cannot authenticate the proffered document. Defendants have filed  
 22 with their Motion a declaration by Yekaterina Livits, who claims to be a “custodian of records” for  
 23 CACH, LLC. Livits’ Declaration should be stricken and disregarded by this Court because it contains  
 24 (1) inadmissible hearsay, not subject to any exception, under Fed. R. Evid. 802; (2) hearsay within  
 25 hearsay, under Fed. R. Evid. 805; (3) testimony without adequate foundation under Fed. R. Evid. 803;  
 26 (4) testimony for which the Declarant lacks personal knowledge, in violation of Fed. R. Evid. 602; (5)  
 27  
 28

1 oral testimony as to the content of a writing, in violation of Fed. R. Evid. 1002.

2 Defendants will likely claim that Livits' Declaration is admissible under the "business records"  
3 exception to the hearsay rule set forth in Fed. R. Evid. 803(6). However, Defendants have not shown  
4 even one of the necessary elements to qualify the proffered document as a business record. Fed. R.  
5 Evid. 803(6) provides that a "record of an act, event, condition, opinion, or diagnosis" is not made  
6 inadmissible by the hearsay rule, if:  
7

8 (A) the record was made at or near the time by — or from information transmitted by —  
9 someone with knowledge;

10 (B) the record was kept in the course of a regularly conducted activity of a business,  
11 organization, occupation, or calling, whether or not for profit;

12 (C) making the record was a regular practice of that activity;

13 (D) all these conditions are shown by the testimony of the custodian or another qualified  
14 witness, or by a certification that complies with Rule 902(11) or (12) or with a statute  
15 permitting certification; and

16 (E) the opponent does not show that the source of information or the method or  
17 circumstances of preparation indicate a lack of trustworthiness.

18 A. At or near the time

19 Regarding subsection (A), Livits has not stated how the document (in this case the Cardmember  
20 Agreement) was made. Nor has Livits stated when the document was made, or by whom the document  
21 was made. Without this information, Plaintiff and the Court are left to guess whether the creator of the  
22 document had knowledge (and if so, how Livits came by her knowledge of *that* person's knowledge).  
23 The Livits Declaration should be stricken and disregarded.

24 B. In the course of a regularly conducted activity of a business

25 Livits states that the Cardmember Agreement was "maintained in the regular course and scope  
26 of business of my employer and were prepared by authorized personnel at or near the time of the  
27 conditions or events which they intend to convey." This statement merely parrots the statutory  
28



1 language without adding any facts (e.g., How soon after an account is opened is a Cardmember  
2 Agreement generated? How? By whom? Where? etc). Additionally, because Livits states that her  
3 employer is CACH, LLC, and the Cardmember Agreement was (assumedly) created by HSBC Bank  
4 Nevada, N.A., this statement is not just unhelpful, but must be *per se* false. The Livits Declaration  
5 should be stricken and disregarded.  
6

7 C. Regular practice

8 The analysis is the same for section B above. Livits does not state whether HSBC Bank  
9 Nevada, N.A., makes Cardmember Agreements as a regular practice. Nor does Livits state whether she  
10 has knowledge of HSBC Bank Nevada, N.A.'s regular practices, or describe how Livits obtained said  
11 knowledge, if so.  
12

13 D. Custodian or other qualified witness

14 Only a custodian or other qualified witness may give testimony regarding subsections (A), (B)  
15 and (C) of Fed. R. Evid. 803(6). There is no evidence provided that Livits is a custodian for HSBC  
16 Bank Nevada, N.A. (especially given that Livits is employed by CACH, LLC). In fact, there is no  
17 evidence provided that Livits is even a custodian for CACH, LLC, other than her conclusory statement  
18 to that effect. Although "the foundation requirement for Rule 803(6) 'may be satisfied by the testimony  
19 of anyone who is familiar with the manner in which the document was prepared, even if he lacks  
20 firsthand knowledge of the matter reported, and even if he did not himself either prepare the record or  
21 even observe its preparation,'" *Miller v. Fairchild Industries, Inc.*, 885 F.2d 498, 514 (9th Cir. Cal.  
22 1989), the witness must be qualified by *some* means other than a bald assertion that he or she is a  
23 custodian, to give the rule any force or effect. The Livits Declaration should be stricken and  
24 disregarded.  
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1        E. Lack of trustworthiness

2        Even if all of the above four elements are met, the document may still be inadmissible if  
 3 Plaintiff can show that the source of information or the method or circumstances of preparation indicate  
 4 a lack of trustworthiness. Plaintiff submits that the complete lack of testimony regarding any of Livits'  
 5 qualifications, job duties, work history or other relevant experience shows a lack of trustworthiness.  
 6 Additionally, the fact that an illegible, incomplete, copy of the Cardmember Agreement was proffered  
 7 should raise an inference of untrustworthiness. Moreover, the portion of the purported Cardmember  
 8 Agreement proffered is unsigned by Plaintiff, and contains nothing Plaintiff can discern which  
 9 connects that document to Plaintiff or Plaintiff's HSBC Bank Nevada, N.A., account. These points are  
 10 discussed in further detail below.  
 11  
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13        **2. No connection to Plaintiff or her HSBC Bank Nevada, N.A., account**

14        Livits represents to the Court that the document is an agreement between Plaintiff and HSBC  
 15 Bank Nevada, N.A. This assertion is the textbook definition of hearsay. As set forth above,  
 16 Defendants cannot authenticate the purported Cardmember Agreement. Defendants' biggest problem is  
 17 that Defendants cannot provide any evidence, besides Livits' hearsay testimony, that this proffered  
 18 Cardmember Agreement is related in any way to Plaintiff or her HSBC Bank Nevada, N.A., account.  
 19 At best, Defendants have produced a portion of a generic Cardmember Agreement, unsigned by  
 20 Plaintiff, with no reference to Plaintiff or her account.  
 21

22        Defendants have the burden of proving that an agreement to arbitrate exists. Without the  
 23 testimony of a person with knowledge (presumably from HSBC Bank Nevada, N.A.) who can attest  
 24 that the proffered Cardmember Agreement is the agreement that governs Plaintiff's account,  
 25 Defendants' Motion must fail. Moreover, even if Defendants could show that at one point in time, the  
 26 proffered Cardmember Agreement was applicable to Plaintiff's account (a fact not conceded and  
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vehemently denied by Plaintiff), Defendants would also need to show that the proffered Cardmember Agreement was not thereafter superseded or replaced by another agreement. Again, nothing in the Livits Declaration, or Defendants' two memoranda can provide this connection.

### 3. Physical deficiencies

As noted above, the Cardmember Agreement proffered by Defendants is incomplete. The document proffered appears to be a portion of a longer document, and contains pages numbered 9, 10, 11, 12, 13 and 14, as well as two un-numbered pages. Pages 1 through 8 (and perhaps unknown other pages after page 14) of the complete document are not provided. Fed. R. Evid. 1002 provides that, "An original writing, recording, or photograph is required in order to prove its content unless these rules or a federal statute provides otherwise." Defendants have not provided an original Cardmember Agreement. However, Defendants will likely argue that a duplicate is admissible. Fed. R. Evid. 1003 provides that, "A duplicate is admissible to the same extent as the original unless a genuine question is raised about the original's authenticity or the circumstances make it unfair to admit the duplicate." Plaintiff submits that admitting only a *partial duplicate* of a Cardmember Agreement that Defendants wish to use to compel arbitration is unfair. If Defendants expect the Court to enforce the terms of an agreement, Defendants should have produced the complete agreement for review.

Secondly, the document proffered is mostly illegible. The section of the document apparently regarding arbitration is reproduced below at 100% magnification.

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**Updated Financial and Other Information**

Upon request, you agree to promptly give us accurate financial and other information about yourself.

**Credit Reporting**

If you fail to fulfill the terms of your credit obligation, a negative report reflecting on your credit record may be submitted to a credit reporting agency. If any specific information related to your Account, transactions or credit experience with us is inaccurate, you may notify us to correct the inaccurate information (after confirmation of the alleged error) reported to any credit reporting agency by writing to us at P.O. Box 98706, Las Vegas, NV 89193.

**Certain Privacy Practices**

You agree that from time to time we may receive credit information concerning you from others, such as stores, other lenders, and credit reporting agencies, and that we may use this information to amend, cancel or suspend your credit privileges under this Agreement even if you are not in default with us. You agree that the Department of Motor Vehicles may release your residence address to us, should it become necessary to locate you. You agree that our supervisory personnel may listen and record telephone calls between you and our representatives in order to evaluate the quality of our service to you and to other cardmembers. For additional information regarding our privacy practices, please refer to our Privacy Statement.

**ADDITIONAL TERMS****Change of Terms (Including Finance Charges)**

WE MAY CHANGE OR TERMINATE ALL OR ANY PART OF THIS AGREEMENT OR ADD NEW TERMS AT ANY TIME, INCLUDING, WITHOUT LIMITATION, ADDING OR INCREASING FEES, INCREASING YOUR PERIODIC PAYMENT, INCREASING THE RATE OR AMOUNT OF FINANCE CHARGES, OR CHANGING THE METHOD OF COMPUTING THE BALANCE UPON WHICH FINANCE CHARGES ARE ASSESSED. AMONG OTHER THINGS, WE MAY INCREASE YOUR APR, FEES, AND TOTAL COST OF CREDIT, BASED ON A CHANGE IN YOUR CREDIT HISTORY, AN INCREASE IN YOUR CREDIT OBLIGATIONS, OR AN INCREASE IN THE USE OF YOUR CREDIT LINES WITH US OR ANOTHER CREDITOR. WRITTEN NOTICE WILL BE PROVIDED TO YOU WHEN REQUIRED BY APPLICABLE LAW. UNLESS OTHERWISE STATED, CHANGES APPLY TO BOTH NEW AND OUTSTANDING BALANCES.

**Arbitration**

Please see the Additional Disclosure Statement for applicability to your Account.

This arbitration provision shall apply to any Claim against us, and to each of our parents, subsidiaries, affiliates, any company providing a rewards feature in conjunction with this Agreement, predecessors, successors, and assigns, and each of their

officers, directors, agents, and employees. You agree any claim, dispute, or controversy (whether based upon contract, tort, intentional or otherwise, constitution, statute, common law, or equity and whether pre-existing, present or future), including initial claims, counter-claims, cross-claims and third party claims, arising from or relating to this Agreement or the relationships which result from this Agreement, including the validity or enforceability of this arbitration clause, any part thereof or the entire Agreement (Claims) shall be resolved, upon the election of you or us, by binding arbitration pursuant to this arbitration provision and the applicable rules or procedures of the arbitration administrator selected at the time the Claim is filed. The party initiating the arbitration proceeding shall have the right to select one of the following three arbitration administrators: the National Arbitration Forum (NAF), the American Arbitration Association (AAA) or JAMS. The arbitrator shall be a lawyer with more than ten years experience in a related or similar field. We agree not to invoke our right to arbitrate an individual claim; you may bring a small claims court or an equivalent claim, if any, so long as the Claim is pending only in that court, the rules and terms of the NAF, AAA or JAMS may be altered by writing to these organizations at their addresses listed below. Our address for service of process under this provision is: **First Card Service Inc., P.O. Box 98740, Las Vegas, NV 89193-8740.**

Any mandatory arbitration hearing that you attend will take place in the city nearest to your residence where a federal district court is located or at such other location as agreed by the parties. On any Claim you file, you will pay the first \$50 of the filing fee. At your request we will pay the remainder of the filing fee and any administrative or hearing fees charged by the arbitration administrator on any Claim submitted by you in arbitration up to a maximum of \$1,500; if you are required to pay any additional fee to the arbitration administrator, we will consider a request by you to pay all or part of the additional fees; however, we shall not be obligated to pay any additional fees unless the arbitrator grants you an award. If the arbitrator grants an award in your favor, we will reimburse you for any additional fees paid or owed by you to the arbitration administrator up to the amount of the fees that would have been charged if the original Claim had been for the amount of the actual award in your favor. The parties shall bear the expenses of these proceedings: attorney's fees, except as otherwise provided by law; if a statute gives you the right to recover any of these statutory rights shall apply in the arbitration proceedings; notwithstanding anything to the contrary contained herein, if the arbitrator issues an award in our favor you will not be required to reimburse us for any fees we have previously paid to the arbitration administrator or for which we are responsible.

This arbitration agreement is made pursuant to a transaction involving interstate commerce and shall be governed by the Federal Arbitration Act, 9 U.S.C. Sections 1-2, 18 (the "FAA"). The arbitrator shall apply applicable substantive law consistent with the FAA and provide written reasoned findings of fact and conclusions of law. The arbitrator's award shall not be subject to appeal except as permitted by the FAA. The parties agree that the award shall be kept confidential. Judgment upon the award may be entered in any court having jurisdiction.

It is impossible to decipher the majority of the text on the portion of the document designated as page 12. The document's terms are unclear, and as such, cannot be analyzed by Plaintiff or the Court. If Defendants expect the Court to enforce the terms of an agreement, Defendants should have produced a legible agreement for review.

### C. DEFENDANTS CANNOT SHOW THAT THEY ARE COVERED PARTIES, OR THAT PLAINTIFF'S FDCPA CLAIMS ARE COVERED CLAIMS

Plaintiff's position is that Defendants cannot show either that they are proper parties with standing to arbitrate, or that Plaintiff's FDCPA claims are covered by any valid arbitration agreement.

1 However, based on the physical deficiencies of the proffered document set forth above, Plaintiff lacks  
 2 the ability to properly argue these issues. Simply put, without being provided a complete and legible  
 3 Cardmember Agreement (which presumably includes relevant definitions and limitations on the  
 4 relationship between the parties thereto), Plaintiff cannot in good faith make the argument that  
 5 Defendants have failed to show that they are proper parties with standing to arbitrate, or that Plaintiff's  
 6 FDCPA claims are subject to a valid arbitration agreement. Plaintiff does not waive these arguments,  
 7 and sets forth this limited summary out of an abundance of caution to preserve her right to litigate these  
 8 issues when she is able.  
 9

10 **D. ALTERNATIVELY, DEFENDANTS HAVE CONSTRUCTIVELY WAIVED ANY**  
 11 **RIGHTS THEY HAD UNDER THE ARBITRATION AGREEMENT**  
 12

13 In the alternative, Plaintiff submits that by choosing to sue Plaintiff in the state court action to  
 14 collect on the HSBC Bank Nevada, N.A., account, Defendants have constructively waived any existing  
 15 right to arbitrate Plaintiff's FDCPA claims.  
 16

17 "To safeguard its right to arbitration, a party must 'do all it could reasonably have been expected  
 18 to do to make the earliest feasible determination of whether to proceed judicially or by arbitration.'" *Lewallen v. Green Tree Servicing, L.L.C.*, 487 F.3d 1085, 1091 (8th Cir. 2007) quoting *Cabintree of*  
 19 *Wis., Inc. v. Kraftmaid Cabinetry, Inc.*, 50 F.3d 388, 391 (7th Cir. 1995). "The courtroom may not be  
 20 used as a convenient vestibule to the arbitration hall so as to allow a party to create his own unique  
 21 structure combining litigation and arbitration." *Christensen v. Dewor Developments*, 33 Cal.3d 778,  
 22 784 (Cal. 1983). The United States Court of Appeals for the Ninth Circuit has established the three  
 23 conditions that must be met for a party to have constructively waived its right to arbitration: (1) the  
 24 waiving party must have knowledge of an existing right to compel arbitration; (2) there must be acts by  
 25 that party inconsistent with such an existing right; and (3) there must be prejudice resulting from the  
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1 waiving party's inconsistent acts. *United Computer System, Inc. v. AT&T Corporation*, 298 F.3d 756,  
 2 765 (9th Cir. 2002).

3 Here, Defendants knew of their existing right to compel arbitration and have acted  
 4 inconsistently with their existing right, such that, should arbitration be compelled, Plaintiff will be  
 5 prejudiced by these inconsistent acts.  
 6

7 1. Defendants Knew of Their Existing Right to Arbitration

8 In *United Computer System*, the Ninth Circuit found the first prong satisfied because the party  
 9 had filed a state court complaint regarding the obligations of the parties under the agreement that  
 10 provided arbitration rights. *Id.* Here, Defendants voluntarily sued Plaintiff to collect on the HSBC  
 11 Bank Nevada, N.A., account in the state court action, and then pressed their lawsuit to trial and  
 12 obtained a judgment. See Doc. 27.  
 13

14 Therefore, Defendants knew of their existing right to arbitration.

15 2. Defendants Acted in a Manner Inconsistent with their Right to Arbitrate

16 In *United Computer System*, the Ninth Circuit found the second prong satisfied because the  
 17 party filed the lawsuit instead of paying the administrative fee to the arbitration entity. *United*  
 18 *Computer System*, 298 F.3d at 765. Again, by opting to use the state court to collect on the HSBC  
 19 Bank Nevada, N.A., account governed by the Cardmember Agreement, Defendants acted in a manner  
 20 inconsistent with their right to arbitrate. Thus, Defendants have waived any right to arbitration.  
 21

22 3. Plaintiff Has been Prejudiced by Defendants' Inconsistent Acts

23 In *Van Ness Townhouses v. Mar Industries Corp.*, 862 F.2d 754 (9th Cir. 1988), the appellate  
 24 court held that the defendant "implicitly waived arbitration under the third prong of the *Fisher* test  
 25 because the appellants were prejudiced by [defendant's] inconsistent acts," including "litigat[ing]  
 26 actively the entire matter—including pleadings, motions, and approving a pre-trial conference order."  
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1 *Id.*, at 759. Here, Defendants went further than the defendants did in *Van Ness*. If, as Defendants  
2 argue, all of the claims between the parties are subject to arbitration, then Defendants' choice to litigate,  
3 rather than arbitrate, prejudiced Plaintiff by forcing her to invest time and expense to defend the state  
4 court action including participating in the discovery proceedings, trying the case to the court, and  
5 litigating the now-pending appeal.  
6

7 Defendants have waived any right to arbitration, and Plaintiff was prejudiced by such waiver.

8 **E. EQUITY PREVENTS ENFORCEMENT OF THE ARBITRATION AGREEMENT.**

9 Even if the Court finds that the Defendants have not waived any right to arbitrate they are able  
10 to prove they acquired, equity prevents the Arbitration Agreement from being enforced against  
11 Plaintiff. 9 USCS § 2 expressly permits a court to decline enforcement of arbitration agreement on  
12 grounds that exist at law or in equity for revoking a contract. Without the option to go to court,  
13 arbitration leads to the inequitable application of substantive law. Under the FAA, arbitrators are not  
14 required to apply the particular federal or state law that would be applied by a court. This enables the  
15 stronger party to use arbitration to circumvent laws specifically enacted to regulate the parties'  
16 relationship, such as the Fair Debt Collection Practices Act. This circumventing of the FDCPA is  
17 inequitable and eliminates its deterrent effects upon unlawful collection practices.  
18  
19

20 In addition, the procedural methods of binding arbitration severely disadvantages Plaintiff in  
21 enforcing her FDCPA rights, as arbitration lacks many of the important due process safeguards offered  
22 by this Court. For example, binding arbitration lacks the formal court-supervised discovery process  
23 necessary in this case to establish facts and to gain documents. Further, arbitration need not be  
24 conducted with public access, often being conducted in secret. Arbitrators need not follow judicial  
25 rules of evidence, and they generally have no obligation to provide a factual or legal discussion of their  
26 decision in a written opinion. Moreover, arbitration often allows for only very limited judicial review.  
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1 As a result, arbitration procedural safeguards pale in comparison with those of this court.

2 Compelling arbitration will force Plaintiff to litigate her federally guaranteed consumer rights in  
3 private, likely with no record and no precedential value. Moreover, arbitration will have a chilling  
4 effect on the enforcement of the FDCPA. Congress clearly stated that it intended that the FDCPA be  
5 enforced by consumers acting as private attorneys general. See, S. Rep. No. 95-382 p.5 describing  
6 FDCPA as “self-enforcing”). To encourage consumers to aggressively litigate to protect their rights,  
7 Congress provided through 15 U.S.C.S. § 1692k(a) a fee-shifting provision, that required that a  
8 successful Plaintiff be awarded litigation costs and reasonable attorneys fees, while limiting the award  
9 to a prevailing Defendant to only those cases where both bad faith and harassment on the part of the  
10 consumer can be proven. Arbitration rules, however, generally allow the arbitrator to award costs and  
11 attorneys fees to the prevailing party, without the protections provided in the FDCPA at 1692k(a)(3).  
12 This “loser pays” policy in arbitration creates a substantial “chilling effect” upon the stated intent of  
13 Congress, that the consumer would enforce the FDCPA.  
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#### 16 **IV. CONCLUSION**

17 Defendants cannot meet their burden to show an agreement to arbitrate exists. Defendants  
18 cannot meet their burden to show that they have standing to arbitrate, or that Plaintiff’s FDCPA claims  
19 are subject to arbitration. In the alternative, Defendants have waived any right to arbitrate by choosing  
20 to sue Plaintiff in state court. Additionally, equity should preclude the Court from compelling Plaintiff  
21 to arbitrate her FDCPA claims. Plaintiff thus respectfully requests that the Court deny Defendants’  
22 Motion in its entirety.  
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CONSUMER LAW CENTER, INC.

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